

# Life on board

## Welcome Back

Do you remember Y2K? Remember it and believe it...we're here...the end of our first decade in the 2000 millennium. 2010 promises to be the beginning of the "Best of the Rest of your life"!

Kelly and the STAFF of Hindson Marina welcome you back for another super season in the heart of Penetanguishene Harbour. A special warm welcome is extended to our new customers, as well.

We have an exciting year ahead with lots of added family fun. Keep your eyes open and your ears to the ground. Watch the bulletin boards and posters to keep you up to speed with the nautical news.

More "Family Fun" activities than ever before! Movie nights, a Dinghy Drive-in, our Family Fun Days, Luau and Picnic, Corn Roast and Dance, and much, much more...see the Events Schedule for more details. Reserve a bicycle for a scenic tour on the trails or a trip into town. Ask about our Cardio Challenge? Make sure you and your dog are entered in the "Dog Show" Sunday, June 13th.

## New Boater Information and Training

Is this your first year as a boater? Did you purchase a larger boat? Maybe you're simply interested in hearing an expert's opinion about anchoring, docking or boater safety. Join us throughout the season for informative training sessions.

## We Want To Hear From You

Our ears are always open and so are our doors. We want to hear your suggestions and ideas on how we can better service you. What would you like to see different at our marina? How can we improve your stay? Contact us at [kelly@hindsonmarina.on.ca](mailto:kelly@hindsonmarina.on.ca) or put your suggestions in our Scuttlebut Barrel (suggestion box) located in main office and chandlery.



## We're ECO-Friendly...are you?

Spring is finally here and it's time to prepare your boat for the season ahead. Here are some Eco Friendly cleaning tips to help you with your spring "onboard" clean-up.

<b>Aluminum</b>	Two tablespoons cream of tartar in 1 litre hot water, wipe clean.
<b>Brass</b>	Paste made from equal part vinegar / salt / water. Leave on for 10 minutes, clean with soft cloth.
<b>Chrome</b>	Cider vinegar to clean, baby oil to polish.
<b>Fiberglass</b>	Paste made from baking soda, scour and rinse.
<b>Windows</b>	Spray 8/1 water/vinegar solution and dry.

\* See Dean in the Chandlery for more Eco-Friendly products and ideas.



## Once again your recycling has paid off!

Last season we introduced a labeling system for sorting our recycling. Oh what a difference it made on garbage day! We thank you for your cooperation. Because you separated your refuse and recycling, the dock staff was able to clean, sort and return the alcohol and beer bottles. The cash return for the bottles has funded more property upgrades. This year we have relocated our garbage and recycling bins to a central depot located behind a wall at the end of our main building, near the north gazebo. We are hoping that the depot will make waste management cleaner and easier for all Hindson Marina boaters. Mini stations are still located at the north and south ends of the marina as well as at the north and south dock entry points. Together we can make a difference!

## One Stop Service Shop

Service and repairs to your vessel should not be an added stress. Service manager Lee Bruce and his fleet of expert marine mechanics and technicians can assist you with reliable and friendly service. Our service department is open year round. Our competitive rates and highly skilled marine technicians make your boating experience safe and worry free.

[service@hindsonmarine.on.ca](mailto:service@hindsonmarine.on.ca)

## Fully Loaded

Our well stocked chandlery and parts department provides an abundant source of boating supplies. Thanks to you, our valued customers, we have added an array of new products to our line. Our extended summer hours offer you easy access to parts when everyone else is closed. If you need a part and cannot make it to the marina during regular business hours, call ahead and the part will be waiting for you on board your boat.

[chandlery@hindsonmarine.on.ca](mailto:chandlery@hindsonmarine.on.ca)

We can help you with your Go-Green boating experience. Our friendly staff will help you find the eco-friendly products identified with the Environmental Choice logo.

Environment Canada's Environmental Choice program provides boaters with a number of products and services that are less harmful to the environment. Products carrying the Eco-Logo are certified to be produced in a more environmentally responsible manner while their use leaves the least environmental impact.

**Did you know using eco-friendly soaps and detergents will reduce weed growth?**

For more information regarding Eco-Friendly products and the Clean Marine Program visit our website ([www.hindsonmarine.on.ca](http://www.hindsonmarine.on.ca)) and hit on the link (bottom left corner of our home page) or visit:

[www.omoa.com/clean\\_marine.asp](http://www.omoa.com/clean_marine.asp)  
[www.environmentalchoice.ca](http://www.environmentalchoice.ca)



## DRY STACK STORAGE – New for 2010

**What is it?** – This is stress free boating at its best!

**How does it work?** - Dry stacking, a state-of-the-art system provides boaters with a fast and efficient service to launch your boat with 15 minutes notice. When you return to the marina, after a fun filled “day on the bay”, have your boat fueled and pumped out so it's ready for the next excursion. Then your boat will be expertly lifted out, the water in the bilge drained, the hull power washed and returned to its dedicated space on the rack. Ultimately dry stacking extends the life of rubber components and helps maintain the finish on the out-drive and hull. See the office for more details.

## Funny Bones

**"What is a nautical Hammerfer?"  
[Find the answer on pg. 4]**

## Hours of Operation

<b>Marina Office</b>	Monday – Friday	8 am – 5 pm
<b>Service</b>	Monday – Friday Saturday	8 am – 5 pm 8 am – noon
<b>Gas Dock &amp; Chandlery</b>		
Spring	Monday – Friday Saturday – Sunday	8 am – 5 pm 8 am – 7 pm
Summer	Monday – Friday Saturday – Sunday	8 am – 7 pm 8 am – 8 pm
<b>Parts</b>		
Spring	Monday – Friday	8 am – 5 pm
Summer	Monday – Thursday Friday Saturday Sunday	8 am – 5 pm 8 am – 7 pm 8 am – 5 pm 8 am – 4 pm

Emergency hours upon request.

**Emergency Tow Service!  
Need a Tow?  
Who Do You Call?**

**Call Hindson Marina!  
Call us and get the  
first 1/2 hr free.  
705-549-2991**

## Dock Boxes & Storage

Make your life easier! Tired of packing your car every weekend? We have dock boxes and storage units available. You can rent or purchase your dock box; however, if you need more space we have storage units. For more information see the front office.

## Your Health is Important to Us!

Here at Hindson Marina we take every precaution to ensure that your drinking water is the purest. The Marina is supplied by one of Penetanguishene's pristine artesian wells. The water is UV filtered, chlorinated and tested every day. This fine water is supplied to the washrooms, gas dock and slips. You can take advantage of this service by filling up with fresh water right at your slip.

Answer: Driving nautical nails...

## Funny Bones

"If the famous owner of 'Wild Goose' could have placed a VHF radio call to the well-known owner of 'Tinef', who would have been calling who?"

Answer:

John Wayne would have been calling Albert Einstein.

# Northstar

MARINE INSURANCE

### Jared Chartrand

jared@northstarinsurance.ca

Office 705-719-7919

Cell 705-727-8847

Fax 1-866-354-7337

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## Events Calendar

# 2010

- April 30-May 2** Midland Spring Home & Boat Show – Midland North Simcoe Sports & Recreation Centre
- May 1** Official Launch
- May 15** Wine & Cheese in the Chandlery 2-4 pm
- May 22** Victoria Day Weekend – Movie Night in the Service Bay
- June 12 & 13** Family Fun Day – Flea Market, Barbeque Anchoring Demos, "Life Ring Toss", Dog Show, & more...
- June 12 & 13** Jack Pady In-Water Boat Show
- July 1** Canada Day Fireworks – Little Lake Park, Midland
- July 10** Luau at Beckwith or the Tomb
- July 24** Dinghy Drive-In
- July or August** Casino Night – TBC
- August 21** Movie Night
- August 28** End of the Season Corn Roast & Dance, Dinghy Poker Run, Paddle Boat Races

## Off-Site Adventures

- April 17 Elmvale Maple Syrup Festival
- May 29 Kids Fishing Derby – Midland
- June 11 Party on the Dock – Midland Harbour
- July 9-11 Art Show, Wine & Cheese – Wye Marsh
- July 17 Parks Day – GBINP
- July 22-25 Elvis Festival – Collingwood
- July 22-31 Georgian Bay Regatta – 25th Anniversary
- August 14 CBA Dinghy Poker Run – Delawana Inn
- August 14 Summerama – Balm Beach
- August 20-22 Tugfest – Owen Sound

## HARBOUR WEST MARINE TRANSPORT

KAI STEUWE

Home Office: 705-528-1777

## Other Local Attractions

Come into the office and get your copy of the Southern Georgian Bay Chamber of Commerce 2010 visitor Guide. "MAKE YOUR WAY TO THE BAY!" Discover history, explore cultures...capture a moment in time through the art of local artists. Join the fun at special events or relax with nature. There is something for everyone.

- Four season destination offering a variety of year round recreational activities.
- Numerous attractions including historical sites that reflect the region's three founding cultures - Aboriginal, French and British.
- Natural blend of breathtaking landscapes, wildlife diversity, picturesque harbours and parklands.
- Unique galleries, boutiques, bookstores, spas and more...
- Sainte-Marie among the Hurons/ Discovery Harbour
- Georgian Bay Island National Park - GBINP
- Penetanguishene Centennial Museum
- Martyr's Shrine
- King's Wharf Theatre
- Wye Marsh

## An Easy Day Trip Destination!



Georgian Bay Island National Park offers excellent opportunities to the avid sailor and boater to enjoy one of Ontario's treasures, the 30,000 islands with its pristine waters and breathtaking scenery.

The park recommends that visitors with their own boats obtain nautical maps 2202 and 2239, to make exploring the eastern shoreline of Georgian Bay more exciting.

Special events for the 2010 summer season include the July 17th Parks Day Celebration and the August 7th Cultural History Heritage Day.



## Do you wear yours?

Each year, more than 80% of those who die in boating accidents drown; most of them because they were not wearing life jackets. That means that each year, hundreds of lives could be saved by simply wearing PFD's.



Life jackets really do save lives, but they won't work if you don't wear them. Little kids are so fast, that even when being closely supervised, they can be overboard in a heartbeat. Adults can make decisions about whether or not they want to wear life jackets while they're on or near the water, but kids depend on adults to make those decisions for them. Make sure children

are wearing a properly-fitted life jacket with the mandatory straps, while in a boat or around the docks. This simple act of love can make for a fun day on the water; and most importantly a happy trip home!

## Security

Hindson Marina's 24-7-365 gate security and video cam surveillance provides year round protection for all of our marina and storage facilities.

## Sixth Great Lake Marine Service



Your choice for heavy  
Towing and Recovery

Call Robert Cox at (705) 527-2164  
or Canadian Salvage on Ch. 16

# Life on board

## 2010 Photo Contest

**Family Fun Day and  
Jack Pady Boat Show  
June 12th & 13th**

Enter as often as you like.  
Prizes to be won:  
1st Place - \$100 Fuel Voucher  
2nd Place - \$50 Fuel Voucher

### What's Your Favourite Destination?

Share your views, pictures and a story about your favourite Georgian Bay anchorage. Email your stories and pictures to: [pictures@hindsonmarine.on.ca](mailto:pictures@hindsonmarine.on.ca)

**McLARENS  
CANADA**

2 Laurier Blvd, RR#3  
Penetanguishene, ON  
Canada L9M 1R3

**J.A. (Joe) Trudeau**  
*Marine Surveyor*

Tel: (705) 533-4545  
Cell: (705) 529-2351  
Toll Free: 1-877-664-6670  
Fax: (705) 533-4242  
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L9M 1R2



- ★ Enjoy the Saturday Morning Flea Market
- ★ Complimentary Barbeque "burgers and dogs".
- ★ Jack Pady's Annual Open House & Boat Sale.
- ★ Anchoring Demonstrations
- ★ Dog Show
- ★ Face painting
- ★ Music and much, much, more!

## The Ultimate Plus Card

Hindson Marina, the largest independently owned marina in Penetang Harbour has aligned itself with many local merchants in order to offer you great savings when you show your Ultimate Plus Card. The Ultimate Plus Card is new this season and will bring you savings year round at the various businesses outlined on the back of your card. See the office staff to get your Ultimate Plus Card and brochure outlining the savings opportunities provided especially for you, as a member of the Hindson Marina "Family". Starting May 2010!

**HINDSON**  
MARINA INC.  
Penetanguishene, Ontario



## Hindson Marina Floatel

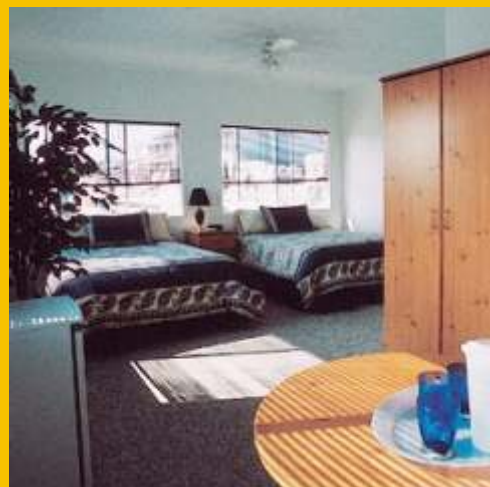
Are friends and family joining you for the weekend? Wishing your boat was a little larger? Your boat needs work and you need a place to stay? For the perfect accommodations and a truly unique night on the bay...reserve the Floatel and relax.

### Spring & Fall

Double Room \$ 89.00 + taxes  
Suite \$112.00 + taxes

### July & August

Double Room \$109.00 + taxes  
Suite \$132.00 + taxes



# Jack Pady Marine

YACHT SALES & BROKERAGE

### Toronto International Boat Show January 2010

Exhibitors across the board are reporting a great Toronto Show with significant sales increase from last year, despite a slight reduction in attendance. Consumer confidence is up and there is a general feeling that the economy is rebounding. Boating is alive and well. There are some positive indicators for the boating industry. We have seen an upswing in auto and RV sales and this should translate into an increase in the sale of NEW and USED BOATS.



Tiara and Pride Marine Group

As in 2009 Jack and Gerry launched another boating season by being present in the Tiara Yachts booth. They both enjoyed the great opportunity to talk to old and new customers and to discuss their boating needs for the up-coming 2010 season.

### News

Boating Ontario Dealer and Broker Association recently elected Jack Pady to take on the Chair of the Board of Governors of the Association. Jack was a founding member of the Ontario Yacht Brokers which is now part of Boating Ontario Dealers. He was integral in creating and teaching the Boating Ontario Sales Professional Course. It is important for Vendors and Buyers to deal with Certified Professionals.

### 7<sup>th</sup> Annual Jack Pady Marine In-Water Boat Show at Hindson Marina: 12 – 13 June 2010

**MARK YOUR CALENDAR.** Please note that our In-Water Show is one week later than in past years. Our Boat Show offers a win/win situation for vendors and buyers. It gives our Brokerage Listed Power & Sail Boats great exposure, increased traffic and a time for buyers to see more pre-owned boats in one space, as we bring in boats that are located elsewhere. Come and "walk the docks" to find your "cottage on the water".

### How can Jack Pady Marine help you Prepare your Boat for Sale

There are three key points worth noting regarding selling a pre-owned boat.

- 1. Price:** Consumers shop price first. You do not need to be the lowest price, but you do need to be realistic.
- 2. Advertising:** Print ads and professional Internet now play a major role in brokering boats. Websites, especially, are key to generating sales traffic. The Internet with multiple professional websites is necessary to get Buyers interested in your boat and to take the time to look at it. Listings are put up on both our sites for FREE.  
[www.Jackpady.com](http://www.Jackpady.com)  
[www.Yachtworld.com/jackpady.com](http://www.Yachtworld.com/jackpady.com)  
YachtWorld.com, launched in March 1995, is the Internet's leading on-line publication with 2,466 member yacht brokers/dealers.
- 3. Presentation:** The first impression is so important. This simply means your boat needs to be in SHIP SHAPE condition.

### Documentation for a Boat Listing:

We, as your Broker, will:

- take photos and prepare a detailed listing for the public available for Boat Shows, The Internet, and Walk-In Traffic.
- help locate easy access moorings/storage for the duration of the listing
- we know and understand the principals of the brokerage profession – such as certificates of ownership, bills of sale and other documents needed to register and transfer titles to boats.

**Networking:** Years of experience in working with our network of brokers and customers is invaluable.

**Sea Trial and Survey –** The buyer will usually request a sea trial and the services of a marine surveyor. Buyers pay for the surveys and for hauling the boat out of the water for inspection. A Broker will attend the sea trial with the vendor and co-ordinate the marine survey and help determine how any discovered deficiencies should be addressed in the purchase negotiations.

**The Art of Negotiating the Deal –** we, as your Broker can use our position as a middleman to keep the negotiations between the buyer and vendor moving to a successful conclusion.

### "Cottage on the Water"

Georgian Bay and boating will continued to be a way of live for a large number of boaters. The weather this season will be greatly improved and the economy is slowly starting to grow again. Boaters will want to expend their pent-up energy and will do so by enjoying themselves on the water.

We are fortunate to be on the shores of the finest fresh water cruising in the world. With the continuing increase in the price of cottages, many people will look to a boat as their "Cottage on the Water". We all know that the cost of a boat can be a fraction of the cost of a cottage. Within the Boating Ontario Dealers & Brokers Association we are promoting this same theme in some of our 2010 Advertising & Promotion campaigns.

## Jack Pady Marine Sales Team

We are very proud of our Boating Ontario Professional Certified Sales Team who are exceptionally knowledgeable and are available to assist you at your convenience. It is always best to call ahead to make an appointment as we can often be out of the office with clients. Our thanks for your support of our Brokerage & Yacht Sales Business here at Hindson Marina.

Our Little Current office is serviced by Laurie Leson at Boyles Marina (705) 368-1409

[www.jackpady.com](http://www.jackpady.com)

(705) 549-2628

[www.yachtworld.com/jackpady.com](http://www.yachtworld.com/jackpady.com)



Jack Pady  
Cell 705 529-1828

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Gerry Zidner  
Cell 705 333-0741